



# WCPSS Employee Discounts January 2012

***Note to users of this guide:***

The Wake County Public School System publishes this list as a service to employees. These businesses have stated to the school district that they offer WCPSS employees a discount over their regular rates or other financial incentives. WCPSS does not endorse or recommend these vendors. WCPSS does not guarantee any discounts or the services or products offered.

The following discounts may not be used in conjunction with other discounts. To redeem incentives in this brochure, please identify yourself as a Wake County Public School System Educator. **Some businesses may require WCPSS employees to present an official ID badge in order to receive the advertised discounts and services.**



**WAKE COUNTY  
PUBLIC SCHOOL SYSTEM**

Human Resources Department  
5625 Dillard Drive  
Cary, NC 27518



# WCPSS Employee Discounts

January 2012  
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*Questions or concerns? Contact Sallie Wall  
Human Resources Recruiting Technician  
swall3@wcpss.net*

## APARTMENTS

### Amelia Village Apartments

Elizabeth Ibikunle, 919-359-9655  
[www.ameliavillageapartments.com](http://www.ameliavillageapartments.com)

5% off the monthly base rent and waive the application fee.

### Brookefield Apartments

Grace at 919-676-5747  
[www.brookefieldapartments.com](http://www.brookefieldapartments.com)

5% off monthly rent and your application fee is waived. .

### Bryan Woods Apartment

Mary Health at 919-779-5964 or email [bryanwoodsapt.@yahoo.com](mailto:bryanwoodsapt.@yahoo.com)

5% monthly discount off the market rent, with reduced security deposit with approved credit.

### Calibre Chase Apartments

Lauren Tombaugh, 919-828-1344 or [calibrechasemanager@hrpliving.com](mailto:calibrechasemanager@hrpliving.com)

Offering a 5% discount off of the monthly rent and no security deposit with approved credit.

### Camden Properties

LaVerne Blankenship or Mariann Saum, 919-367-9544

E-mail: [lblankenship@camdenliving.com](mailto:lblankenship@camdenliving.com) or [msaum@camdenliving.com](mailto:msaum@camdenliving.com) [www.Camdenliving.com](http://www.Camdenliving.com)

The preferred Employer Teacher Program offers new Wake County Public School educators waived application fees and 50% off administrative fees when applying for an apartment home with Camden properties. We also offer flexible lease cancellation options and no transfer fee if transferring to another Camden community.

### Carrington Park

Lauren Looney at 919-465-PARK, [carringtonpark@bellsouth.net](mailto:carringtonpark@bellsouth.net)  
[www.carrington-park.com](http://www.carrington-park.com)

5% monthly discount on rent and reduced move-in fees.

### Courtney Reserve

866-797-2321  
[www.courtneyreserve.com](http://www.courtneyreserve.com)

WCPSS employees may participate in the Preferred Employers Program. As a preferred employer, you will be entitled to the following benefits plus any other specials or promotional offers that may be running. Preferred employer discount program offers 50% off applications fee, 50% off administrative fees, security deposit waived with approved credit, \$250 off first month's rent. Discounts are based on 12-15 month lease.

### Drucker & Falk, LLC

[www.DFapartments.com](http://www.DFapartments.com)

Nobody opens more doors to Wake County Public School Educators than Drucker & Falk, LLC, one of the nation's largest and most prestigious apartment management firms, with over 9000 apartment-based homes in the Triangle area. Our VIT (Very Important Teacher) Program allows

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you to rent an apartment-home with no security deposit, no application fees, no administrative fees and \$250 off your first month's rent (or current discount, whichever is greater).

### **Fairfield Residential**

[www.fairfield-properties.com](http://www.fairfield-properties.com)

We are thrilled to inform all new Wake County Public School educators of our "Team Up with Teachers" Program. We offer educators discounted application fees and administrative fees (certain conditions apply). We have eight luxurious communities awaiting a resident like you.

### **Fairway at the Links**

[www.linksapts.com](http://www.linksapts.com)

Dave Neilson, Lauren Varnhold, or Santana Wilcox, at 919-772-9021

Waive security deposit with approved credit for Wake County Public School educators. No administrative fees.

### **Fonville Morisey Rental Service**

Diane Blais, Rental Service Manager, 919-785-4378 or 800-846-7356 x 4378 or

[dblais@fmentalservices.com](mailto:dblais@fmentalservices.com)

\$100 cash incentive if you lease with an apartment community referred by Fonville Morisey and designate Fonville Morisey Rental Services as your sole referral source! Free personalized apartment finding services. Customized convenient information based on your needs from over 300 apartment communities in the Triangle area.

### **Greystone at Widewaters**

919-217-0860

[www.GreystoneAtWidewaters.com](http://www.GreystoneAtWidewaters.com)

WCPSS employees receive a waived \$100 administrative fee and the \$45 application fee is applied to first full month's rent (\$145 savings).

### **HHHunt**

#### **Abberly Place Apartments**

919-772-6545

[www.abberlyplace.com](http://www.abberlyplace.com)

WCPSS teachers receive waived application fees, waived administrative fees, PLUS an additional \$20 monthly discount. HHHunt also offers a Delayed Payment Program: Teachers pay on the 12<sup>th</sup>. Mention this ad and receive a Target Gift Card (Certain restrictions apply). Fee waived upon approval of application and reimbursed at move-in. Gift cards available after move-in.

#### **Auston Grove Apartments**

919-217-9995

[www.austongroveliving.com](http://www.austongroveliving.com)

WCPSS teachers will receive \$20 off the rental rates per month in addition to a \$200 signing bonus which is taken off the first month of rent. For WCPSS employees that are not teachers, the \$200 signing bonus is still offered. Waived reservation fee of \$35.00 for any WCPSS employees. For more information contact Kali Dabbo, Chris Carlyle or Lori Gamble at 919-217-9995.

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**Lake Cameron Apartments**

919-303-0005

[www.lakecameron.com](http://www.lakecameron.com)

As a preferred employee, WCPSS teachers can enjoy waived application fees, \$125 administrative fee, 3% off market rent (or current special, whichever applies) and 60 day notice accepted for job transfers (with documentation).

**Laurel Oaks Apartments**[www.laureloakspts.net](http://www.laureloakspts.net)

Erica Tention, 919-782-6062

**Laurel Springs Apartments**[www.laurelspringspts.net](http://www.laurelspringspts.net)

Megan Bailey, 919-846-8267

Offering ½ off the application and administration fees, as well as \$100 off the 1<sup>st</sup> month's rent.

**Kenney Realty Properties**

Elizabeth Ibikunle at 919-359-9655

5% off the monthly base rent and waived application fee. Kenney Realty Properties has the following properties: Brookfield in Raleigh; Autumn Pointe (Gresham Park) in Raleigh; and Wynslow Park in Raleigh.

**Mid-America Apartments**

Theresa Busque, 919-677-9333

Waive the application and process fees for all WCPSS staff at the following apartments:

**Hermitage at Beechtree Apartments**, [www.heritageatbeechtree.com](http://www.heritageatbeechtree.com) or 677-9333

**Preserve at Brier Creek Apartments**, [www.preserveatbriercreek.com](http://www.preserveatbriercreek.com) or 794-0700

**Providence at Brier Creek Apartments**, [www.providenceatbriercreek.com](http://www.providenceatbriercreek.com) or 405-2190

**The Hue's Condo**, [www.huedowntownliving.com](http://www.huedowntownliving.com) or 755-5005

**Waterford Forest Apartments**, [www.waterfordforestpts.com](http://www.waterfordforestpts.com) or 462-0044

Please show a valid WCPSS ID badge.

**Northstone Apartments Homes**Evelyn Worthy at 250-0042, [eworthy@lex-asset-mgmt.com](mailto:eworthy@lex-asset-mgmt.com).

20% monthly discount off the market rent, no application fee and no security deposit subject to credit approval.

**Perry Points Apartments**

Josh Wilburn, 919-741-5262

As a preferred employer program, WCPSS employees would receive \$250.00 off their first full month's rent with a 12 month lease. Be sure to ask about their on-site specials. View pictures of floor plans and models at [www.perrypointraleigh.com](http://www.perrypointraleigh.com) Please show a valid WCPSS ID badge.

**Riverstone Residential Group**Lori Valenti, 781-454-7514, [lvalenti@riverstoneres.com](mailto:lvalenti@riverstoneres.com)[www.riverstoneres.com](http://www.riverstoneres.com)

Educators will receive \$200 off their first month's rent.

**The Lakes Apartments**

Adam Kipp, 919-847-1516

5% discount off monthly rent

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### Trellis Pointe Apartments

Amanda Cumba at 919-303-6773

[www.trellispointeapartments.com](http://www.trellispointeapartments.com)

3% off the monthly base rent and waive the \$50 application fee.

### TriStar Management

919-772-2744 or 919-981-0120

Heather Park Apartment (Garner, NC) and Falls Creek Apartments and Townhomes (Raleigh, NC), home of the "Free Teacher's School Supply Program; offers free monthly school supplies to all currently residing teachers. We also offer a 5% monthly rental discount, \$50.00 application fees, and discounted rental deposits. Check monthly specials.

### Wynslow Park Apartments

Samara Widener or Stacey Wilson at 919-876-3635 or email [info@wynslowparkapartments.com](mailto:info@wynslowparkapartments.com)

[www.wynslowparkapartments.com](http://www.wynslowparkapartments.com)

3% off monthly rent and 47% off the administrative fee plus a reduced application fee of \$35.00.

## CABLE & CELL PHONE SERVICE

### AT&T

15% off monthly voice and data services. Use FAN code # 69063. Existing customers may visit [www.wireless.att.com/business/enrollment](http://www.wireless.att.com/business/enrollment) to validate your monthly discount or contact Steve Blow, [Stephen.blow@att.com](mailto:Stephen.blow@att.com) or 919-412-7979.

### Sprint/Nextel

[www.evpdiscount.com/WCPSS](http://www.evpdiscount.com/WCPSS).

Offering a 23% discount off qualified monthly rate plans, including the Everything Data plan which includes unlimited mobile calling, text and web usage to all WCPSS employees. Also, receive waived activation (\$36 savings per line) on each new line of service. Employees may purchase service and/or add the discount by visiting any Sprint store location, calling 888-798-1005, or going online to [www.evpdiscount.com/wcps](http://www.evpdiscount.com/wcps) or Brian Sutton, 888-457-6294. Employees must be able to show proof of employment.

### T Mobile

1-866-464-8662, option 3

[www.tmobile.com/northcarolina](http://www.tmobile.com/northcarolina)

Discount program for all state, county, city, and school system employees. Employees may sign up for new service and existing customers may call in to have their discount added. You will need **promotional code 11020TMOFAV** and proof of employment in order to register. You may be eligible for up to a 12% discount on qualifying monthly recurring charges. Check out discounts on cell phones, Blackberries, and other devices available.

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**Verizon**

[www.verizonwireless.com/ryl](http://www.verizonwireless.com/ryl) and enter your work email ID. Contact Michael McCowen at 280-8888. Up to 20% OFF monthly access fee on qualifying voice plans with a monthly access fee of \$34.99 or higher. 25% OFF accessories.

**CIVIC ORGANIZATIONS****Raleigh Jaycees**

Email [memvp@raleighjaycees.org](mailto:memvp@raleighjaycees.org)

[www.raleighjaycees.org](http://www.raleighjaycees.org)

Come to a membership meeting held the first and third Tuesday of every month at the NCSU McKimmon Center. Meetings begin at 7 p.m. Show your WCPSS identification to receive \$5.00 OFF! For young professionals, ages 21-40.

**FINANCIAL SERVICES**

In recognition of new WCPSS educators, these banks are offering a customized package of banking, mortgage, and relocation services. More than 90 branch locations are ready to serve your banking and relocation needs. Please call these banks to receive information on their incentive packages. Each bank's offerings may vary.

**Bank of America**

Stacey Rasmussen, 770-617-4839, email: [stacey.rasmussen@bankofamerica.com](mailto:stacey.rasmussen@bankofamerica.com)

**BB&T**

Wendy Sharpe, 919-319-4863, E-mail: [Wsharpe@bbandt.com](mailto:Wsharpe@bbandt.com)

**DNJ Mortgage**

919-459-6565, email [teacherinfo@dnjmortgage.com](mailto:teacherinfo@dnjmortgage.com)

Use DNJ financing for your next purchase or refinance and DNJ will donate \$250 on your behalf to the school of your choice. Low closing cost option and educator program offered to all WCPSS employees for purchases and refinances

**Fee Only Planning of NC**

Steve Gaito, Member of FINRA/SIPC, 919-341-0277

[www.feeonlyplanningnc.com](http://www.feeonlyplanningnc.com)

20% discount to WCPSS employees on financial planning services.

**First Citizens Bank**

Contact Megan Morgan, 919-716-4807 or email [megan.morgan@firstcitizens.com](mailto:megan.morgan@firstcitizens.com)

**Liberty Tax Service**

4205 Wake Forest Road, 919-850-9542

Crabtree Valley Mall (second floor); 919-783-7979

\$25 discount on tax preparation and free electronic filing.

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**North State Bank Mortgage**

Bill Duff at 919-645-2787

[www.raleighmortgagesource.com](http://www.raleighmortgagesource.com).

0% origination, zero discount points, and guaranteed closing date

**Primary Residential Mortgage, Inc.**

Chris M Shelton at 919-538-8088 or email [cshelton@primeres.com](mailto:cshelton@primeres.com)

[www.chrissheltonmortgage.com](http://www.chrissheltonmortgage.com)

**Raleigh Mortgage Group**

Vicki Tyndall, 919-866-0212 ext. 101 or email [vtyndall@raleighmortgagegroup.com](mailto:vtyndall@raleighmortgagegroup.com).

**RJ20, Inc.**

Chip Jurgensen, 877-438-7520, or email [chip@rj20.com](mailto:chip@rj20.com)

<http://www.rj20.com/package25>

Providing employees with their own Certified Financial Planner online and over the telephone. It's just advice—no product sales, no fees, no salesmen to deal with, and we don't ask you for your investments. Cost for the Basic Package for WCPSS employee is \$25.00 per participant compared to \$75.00.

**State Employees Credit Union**

Call Center: 1-888-732-8562 or 919-857-2150

**SunTrust Bank**

Caren House, 919-785-4126 or [caren.house@suntrust.com](mailto:caren.house@suntrust.com)

SunTrust Bank has designed a program of banking services just for you! You can build a customized financial package for yourself from a selection of free or discounted SunTrust services. To find out how to save time and money with SunTrust, contact Caren House or stop by your nearest branch or visit the link [www.suntrust.com/suntrustatwork](http://www.suntrust.com/suntrustatwork).

**Tax Preparation Services**

Julie-Anne Moretti, CPA, 919-466-9207

Free Consultation. \$50 discount for Wake County Public School System employees.

**Wells Fargo**

Kelly Bradshaw, 919-881-6183, email [Kelly.bradshaw1@wellsfargo.com](mailto:Kelly.bradshaw1@wellsfargo.com)

**WR Starkey Mortgage**

Della McDowell at 354-3100 or [dmcdowell@wrstarkey.com](mailto:dmcdowell@wrstarkey.com)

Stephen McDowell [smcdowell@wrstarkey.com](mailto:smcdowell@wrstarkey.com)

\$500 off individual closing cost whether purchasing or refinancing a home. When you buy or refinance a home you can receive a \$250 charitable contribution in your name to a school or non-profit organization of your choice.

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## HOTELS AND INNS

### Doubletree Suites by Hilton Hotel

919-361-4660 or 800-365-9876, Reservations, ask for "Educator Discount"

[www.raleighdurhamsuites.doubletree.com](http://www.raleighdurhamsuites.doubletree.com)

"Educator Discount" special of \$79.00 for any Thursday through Sunday until December 31, 2011. Rate does not include tax. Offer will be available over Thanksgiving, Christmas, and New Year's holiday seasons, too. This rate is for a two-room suite with one king bed or two double beds.

### Embassy Suites

919-881-0000 or 1-800-Embassy (reservations, ask for rate plan L-TAP)

[www.raleighcrabtree.embassysuites.com](http://www.raleighcrabtree.embassysuites.com).

The Raleigh Crabtree location is offering a special rate of \$79 per night excluding tax for all WCPSS employees. WCPSS employees must present a valid school ID.

### Hampton Inn

919-782-1112 (reservations: mention WCPSS)

[www.raleighcrabtree.hamptoninn.com](http://www.raleighcrabtree.hamptoninn.com).

The Raleigh Crabtree location is offering a special rate of \$79 per night excluding tax for all WCPSS employees. WCPSS employees must present a valid school ID.

## MOVING & STORAGE

### A Few Good Men Moving & Storage, LLC

Matthew Sharpstene at 919-761-4194

[afgmmoving@gmail.com](mailto:afgmmoving@gmail.com)

15% discount on any local move through the end of 2010. Our company is family owned and operated and will provide you with the best quality, stress-free move. Free in-home estimate. WCPSS ID will be required to receive discount.

### All American Relocation, Inc., Agent for Mayflower Transit

1-800-366-8809 or 919-790-8809

[www.aacorp-usa.com](http://www.aacorp-usa.com)

Enjoy the highest discount possible per the governing interstate tariff. Learn more about our customer service programs at our website above or call us for a free estimate.

### Hilldrup Moving & Storage /United Van Lines

1-800-756-0127 ext. 306 or 381-3984 x306 or E-mail [Venus.Harris@hilldrup.com](mailto:Venus.Harris@hilldrup.com)

[www.hilldrup.com](http://www.hilldrup.com)

New WCPSS educators will be given the lowest available rates for interstate moving services. Free estimates. Upon completion of your relocation you will receive a Customer Survey which measures all facets of your move. If at any point, you cannot rate our services a perfect score, please notify me immediately so I may take the necessary steps to make things right, right away! Complete satisfaction is my one and only goal!

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**Unity Moving & Storage**

919-562-1226

[www.raleighmovers.biz](http://www.raleighmovers.biz)[sales@unityrelocation.com](mailto:sales@unityrelocation.com)

Unity Moving offers WCPSS educators discounted moving rates on local moves. Two men and a truck for \$85.00 per hour plus free wardrobe boxes for moving day. Offer valid until December 31, 2012.

**RELOCATION & HOUSING**

The following relocation specialists will gladly provide a free relocation package filled with community information and maps; and they will answer your questions or address your housing needs. This service is free and non-obligatory.

**Shirley Benton, Broker**

919-389-1692

[sdbpop@aol.com](mailto:sdbpop@aol.com)**Amy Bytnar, Broker/Realtor with NewStone Realty**

919-616-5664

[www.newstonerealty.com](http://www.newstonerealty.com)

A full service reduced commission real estate firm offering additional 10% discount to already reduced rates.

**Bill Fletcher, Keller Williams Realty**

919-882-3234

[Bill.Fletcher@BillFletcher.com](mailto:Bill.Fletcher@BillFletcher.com)[www.BillFletcher.com](http://www.BillFletcher.com)**Erica McClenny, Broker/Realtor at eRealty, Inc.,**

919-844-4686

[Erica@triangleliving.com](mailto:Erica@triangleliving.com)[www.happyhousehunt.com](http://www.happyhousehunt.com)

\$500 towards closing costs for home buyers and sellers. Also offering free foreclosure searches. Will donate \$100 in supplies to teacher's classroom.

**Forrest Nidiffer, Fonville Morisey Relocation Services**

919-785-4368 or 1-800-846-7356 x4368

[fnidiffer@fmrelocation.com](mailto:fnidiffer@fmrelocation.com)

Cash back incentives for buying or selling real estate in the Triangle and participating states nationwide. Up to \$1500 cash rebate for sale or purchase of real estate, \$500 off closing costs from FM Lending, Competitive rates on title insurance, free personalized apartment finding assistance.

**Jennifer Nunez, Prudential York Simpson Underwood**

919-847-7599 or 800-334-8161

[Jennifer.nunez@pruysu.com](mailto:Jennifer.nunez@pruysu.com)**Angelo Owens, Century 21 Suburban Real Estate**

919-634-5206

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[angelo.owens@century21.com](mailto:angelo.owens@century21.com)

Offering either a one year home warranty, home inspection, or \$500.00 towards closing costs at the time of closing if services are used.

### **Johnelle Piedlow, Coldwell Banker Howard Perry & Walston**

[piedlowj@hpw.com](mailto:piedlowj@hpw.com)

[www.wcpss.hpw/better-moves/](http://www.wcpss.hpw/better-moves/)

### **Princess Pressley, Allen Tate Realty**

919-645-4274

[princess.pressley@allentate.com](mailto:princess.pressley@allentate.com)

Choice of washer or dryer upon closing or \$100.00 towards closing costs. Referral bonus available.

### **Sensational Realty and the Mansell Group**

Joe or Jane Mansell at 919-302-5528 or 1-866-750-4007

[themansells@nc.rr.com](mailto:themansells@nc.rr.com)

<http://themansells.com/>

Jane and Joe Mansell Real Estate Group of Sensational Realty have been serving Wake County and the Triangle area since 1994 in Residential real estate. As your agents, we are offering you a one-year home warranty to buyers or sellers (restrictions may apply), plus \$100.00 in school supplies to be given at closing.

### **OTHER HOUSING AND BUDGETING RESOURCES FOR TEACHERS:**

#### **AmeriSpec Home Inspection Services**

919-676-4000, 4001 Westleigh, Apex, NC

[amerispecadvantage@gmail.com](mailto:amerispecadvantage@gmail.com)

[www.amerispec.org](http://www.amerispec.org).

\$15 off any home inspection.

#### **Builders of Hope**

Lisa Kaiser at 800-277-6138 or Hala Issa at 522-6899 [www.buildersofhopeusa.org](http://www.buildersofhopeusa.org).

Refurbishes homes and resells them to the public at or below cost.

#### **CASA**

Arnetta Adams-Brown at 919-754-996, [abrown@casanc.com](mailto:abrown@casanc.com).

Specializes in creating housing opportunities for members of our community at all income levels.

#### **Centex Homes**

888-304-6686 or email [raleighinfo@centex.com](mailto:raleighinfo@centex.com)

\$1500 OFF the base price.

#### **Delta Residential, LLC**

Home Inspection Services

Troy Richardson

919-868-6981

[www.deltaresidential.com](http://www.deltaresidential.com)

[Troy@deltaresidential.com](mailto:Troy@deltaresidential.com)

\$35 off any home inspection to all WCPSS employees.

#### **DHIC, Inc.**

Saundra Harper, 919-832-4345 x 3003, email [harper@dhic.org](mailto:harper@dhic.org)

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113 S. Wilmington Street, Raleigh, NC

[www.dhic.org](http://www.dhic.org)

DHIC is a full service Home Ownership Center. Services include the following: Budget and Credit Counseling, pre- and post-purchase counseling, and group workshops. Special financing available for teachers

### **KB Homes**

919-768-7989 (New Home Finding Center)

[www.kbhome.com](http://www.kbhome.com)

\$1500 towards the purchase of a new KB Home at any of our KB Home Communities.

### **Royal Oaks Building Group**

Jennifer Ennis, 919-233-3886 ext. 302

The Home Town Heroes program offers WCPSS employees \$1500 towards options or upgrades on a Royal Oaks home. Neighborhoods include: Churchill, Knightdale; Saddle Run, Wake Forest; The Estates at Bella Casa/Holland Farm, Apex; Forest Springs in Holly Springs; Southern Oaks/Carriage Heights/Parker Pointe/Lakestone Village in Fuquay-Varina; and Whetstone West in Angier.

## **TOURISM INFORMATION**

### **NC Museum of Natural Sciences**

Lisa Dziepak, 919-733-7450 x350, 11 W. Jones Street, Raleigh, NC 27601

[www.naturalsciences.org](http://www.naturalsciences.org)

Visit the website for memberships and additional benefits for teachers.

### Websites with Information about Raleigh and the surrounding area

- [www.tgifraleigh.com](http://www.tgifraleigh.com)
- [www.raleighcvb.org](http://www.raleighcvb.org)
- [www.visitnc.com](http://www.visitnc.com)
- [www.nccommerce.com](http://www.nccommerce.com)

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